



18

RECEIVED

OCT 18 2022

NAVARRO COUNTY
AUDITOR'S OFFICE

Departmental Purchase Requisition

Company Ford Audio Video Systems, LLC
Address 4800 West Interstate 40 Service Rd
City Oklahoma City
State Oklahoma Zip/Postal Code 73128-1208
Country US

Budget Number Texoma HIDTA
Request Date 10/18/22
Phone Number 972-241-9966
Fax Number _____
Contact Name _____

Item No.	Description	Quantity	Unit Cost	Amount
1	Design, Engineer, fabrication, project management, install Training/conference equipment at 6303 Commerce Dr Irving TX Materials-see attached quote Labor-See attached quote	1 1	\$28,314.00 \$36,648.82	\$28,314.00 \$36,648.82
Comments	PO Request 2022 OPS Supplies \$28314, Servcies-\$36648.82 325-516-310-\$28,314; 325-516-411 - \$36,648.82			Subtotal \$64,962.82
			Shipping Charge	
			Total	\$64,962.82

Steven Barnett

Authorized by Official/Department Head

Auditor Use Only

Date: 10/18/22

Return To: Navarro County Auditor's Office
601 North 13th Street, Suite 6
Corsicana, Texas 75110

Vendor No: _____

Purchase Order No: _____

G/L Account No: _____

Auditor Approval: _____

**Request for Taxpayer
Identification Number and Certification**

RECEIVED

OCT 18 2022

Give Form to the
requester. Do not
send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Ford Audio Video Systems, LLC

**NAVARRO COUNTY
AUDITOR'S OFFICE**

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☒ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) **P**
Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

4800 West Interstate 40 Service Road

Requester's name and address (optional)

6 City, state, and ZIP code

Oklahoma City, OK 73128-1208

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

____ - ____ - _____

or

Employer identification number

7 3 - 0 9 4 7 8 3 7

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign
Here

Signature of
U.S. person ▶

[Signature]

Date ▶ 01/28/2022

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.



FORD AUDIO-VIDEO SYSTEMS, LLC

Unique Entity ID MHL3KSK4QML1	CAGE / NCAGE 0FD57	Purpose of Registration All Awards
Registration Status Active Registration	Expiration Date Feb 11, 2023	
Physical Address 4800 W I 40 Service RD Oklahoma City, Oklahoma 73128-1208 United States	Mailing Address 4800 W I 40 Service RD Oklahoma City, Oklahoma 73128-1208 United States	

Business Information

Doing Business as Ford Audio-Video	Division Name Ford Audio-video Systems, Llc	Division Number (blank)
Congressional District Oklahoma 05	State / Country of Incorporation Oklahoma / United States	URL http://www.fordav.com

Registration Dates		
Activation Date Sep 30, 2021	Submission Date Sep 23, 2021	Initial Registration Date Mar 29, 2002

Entity Dates	
Entity Start Date Jan 1, 1973	Fiscal Year End Close Date Dec 31

Immediate Owner	
CAGE (blank)	Legal Business Name (blank)

Highest Level Owner	
CAGE (blank)	Legal Business Name (blank)

Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types		
Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors Limited Liability Company
Profit Structure For Profit Organization		

Socio-Economic Types

Woman Owned Business

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments Yes	Debt Subject To Offset No
EFT Indicator 0000	CAGE Code 0FD57

Points of Contact**Electronic Business**

<input checked="" type="checkbox"/> Kevin Ray ED ALVORD	4800 W I 40 Service Road Oklahoma City, Oklahoma 73128 United States 4800 W. I-40 Service RD Oklahoma City, Oklahoma 73128 United States
---	---

Government Business

<input checked="" type="checkbox"/> Jim Tulberg JIM TULBERG	7901 E. Riverside Drive STE. 125 Austin, Texas 78744 United States 7901 E. Riverside Drive STE. 125 Austin, Texas 78741 United States
---	--

Past Performance

<input checked="" type="checkbox"/> DAVID ALLEN Ed Alvord	7901 E. Riverside Drive STE. 125 Austin, Texas 78741 United States 4800 West I 40 Service Road Oklahoma City, Oklahoma 73128 United States
---	--

Service Classifications**NAICS Codes**

Primary	NAICS Codes	NAICS Title
Yes	238210	Electrical Contractors And Other Wiring Installation Contractors
	334290	Other Communications Equipment Manufacturing
	334310	Audio And Video Equipment Manufacturing
	423410	Photographic Equipment And Supplies Merchant Wholesalers
	423620	Household Appliances, Electric Housewares, And Consumer Electronics Merchant Wholesalers
	423690	Other Electronic Parts And Equipment Merchant Wholesalers
	443142	Electronics Stores
	512290	Other Sound Recording Industries
	518210	Data Processing, Hosting, And Related Services
	532490	Other Commercial And Industrial Machinery And Equipment Rental And Leasing
	541330	Engineering Services
	541512	Computer Systems Design Services

Product and Service Codes

PSC	PSC Name
J059	Maintenance, Repair, And Rebuilding Of Equipment- Electrical And Electronic Equipment Components
N059	Installation Of Equipment- Electrical And Electronic Equipment Components
T006	Photo/Map/Print/Publication- Film/Video Tape Production
T016	Photo/Map/Print/Publication- Audio/Visual

Disaster Response

This entity does not appear in the disaster response registry.



Helping People Communicate! —

October 18, 2022

Mr. Damien Givens
Texoma HIDTA
8404 Esters Boulevard., Suite #100
Irving, TX 75063

RE: Training Room AV

Dear Mr. Givens:

Ford Audio-Video Systems, LLC (Ford) respectfully submits for your consideration the attached proposal, which covers the details of the system requirements in the following outline:

- A. Introduction
- B. Description of Work and Responsibilities
- C. Installation Schedule
- D. Equipment List
- E. Cost Summary and Terms
- F. Guarantees and Limitations of Warranty
- G. Training and Documentation
- H. Building Construction and Installation
- I. Acceptance

The proposed systems are based upon our understanding of your requirements as communicated to us during our meetings and conversations. If there are any changes that need to be made, please let us know. We invite you to compare our systems with any other: in quality, price, and professionalism of installation, we are second to none.

This proposal contains confidential pricing, design, and installation information that is proprietary to Ford and utilizes Ford Audio-Video Systems, LLC's TIPS Contract, #200904. It is provided for your private use, and is not to be disclosed, in part or in whole, without the express, written authorization of Ford. Please let us know if any questions arise. We look forward to serving you.

Sincerely,

FORD AUDIO-VIDEO SYSTEMS, LLC

A handwritten signature in black ink, appearing to read "Tim Hendrix".

Tim Hendrix, CTS
Senior Account Manager

FORD AUDIO-VIDEO SYSTEMS, LLC

A handwritten signature in black ink, appearing to read "Mathew Scott Hall".

Mathew Scott Hall
Vice President

Voice: 972-241-9966
Email: hendt@fordav.com
Website: www.fordav.com

Proposal

For

Texoma HIDTA, Irving, TX

A. INTRODUCTION

This proposal provides a description of the technology incorporated into the systems, lists the major equipment and components, and states the terms, conditions, and responsibilities. Individual components and quantities may be changed, deleted, added, or designated as optional to be added to the system at a future date.

B. DESCRIPTION OF WORK

Ford shall provide and install the following systems, except where noted, for Texoma HIDTA of Irving, Texas (Customer) in their office relocation:

1. TRAINING ROOM (NEW LOCATION)

a. EQUIPMENT RACK

- 1) One (1) owner furnished equipment (OFE) 12-RU equipment rack shall be installed in the Storage Room to house AV equipment.
 - a) The Customer is responsible for providing electrical power and a live network connection to the rack location.
- 2) One (1) OFE lectern shall be utilized to house AV equipment.

b. AUDIO SYSTEM

- 1) Sixteen (16) 6.5" 2-way speakers shall be provided and installed in the drop tile ceiling to provide audio reinforcement in the room.
- 2) One (1) OFE video matrix switcher with integrated 100-watt, 70-volt, audio amplifier shall be used to power the ceiling speakers.
- 3) One (1) OFE digital signal processor (DSP) shall be utilized for audio signal routing, equalization, feedback suppression, echo cancellation, and compression as needed.
- 4) Two (2) suspended multi-element ceiling microphones shall be provided and installed along with the two (2) OFE ceiling microphones of the same make and model.
- 5) One (1) OFE wireless microphone system shall be utilized in the system.

c. VIDEO SYSTEM

- 1) Two (2) 58" x 103" (119" diagonal) motorized, ceiling-recessed, tab-tensioned video projection screens shall be provided and installed on the north wall of the room in front of the windows to display Customer generated content.
 - a) The Customer is responsible for providing electrical power to the screen locations.
 - b) The Customer is responsible for completing the ceiling tile installation around the screen locations.
 - c) A low voltage control switch shall be provided and installed near the screen location to allow the screen to be raised or lowered as desired.
- 2) Two (2) OFE video projectors with mounts shall be installed from the ceiling and aligned with the projection screens.
 - a) The Customer is responsible for providing electrical power to the projector locations.
- X 3) Two (2) 50" 4K, flat panel displays with mounts shall be provided and installed from the ceiling, one (1) on each side of the room to serve as secondary monitors and mirroring the projected images.
 - a) The Customer is responsible for providing electrical power to the display locations.
- 4) One (1) 1080p pan/tilt/zoom (PTZ) camera with mount shall be provided and installed on the back wall of the room for use during video conferencing.
- 5) One (1) 24" 1080p desktop monitor with mount shall be provided and installed on the OFE lectern to serve as a confidence monitor for the presenter.
- 6) One (1) wireless collaboration unit shall be provided and installed to allow for wireless presentation.

d. CONTROL SYSTEM

- 1) The integrated control system processor in the existing OFE video matrix switcher shall continue to be used to route the AV sources and to provide control of the AV components.
- 2) One (1) OFE 7" wired desktop touch panel shall be installed on the OFE lectern and programmed to control the following:
 - a) Display power – on/off
 - b) Projector screens - up/down

- c) Projector power - on/off
 - d) System Volume – up/down/mute
 - e) PTZ Camera Presets
 - f) Source Selection – Local PC, Laptop, wireless presentation device
- 3) Two (2) 7" room schedulers shall be provided and installed on the wall outside each entrance of the Training Room to provide information on the room's schedule and status.
- a) The Customer is responsible for providing a PoE+ network connection at the device location and for configuration of the device on the OFE network.

2. THE CUSTOMER SHALL BE RESPONSIBLE FOR:

- a. The Customer shall have a representative (one [1] person selected by the Customer) available throughout the installation to make decisions on behalf of the Customer concerning the installation. The purpose is to ensure that communication between the Customer and Ford is accurate and responsive in the event of questions or problems that may arise during installation.
- b. The Customer Representative, or their designee, must be available to review the *User Interface* (UI) submittal, provided by Ford. Review and approval in a timely manner is important to project execution and completion. Two (2) design reviews and revisions are included in this proposal. Additional revisions or failure to return the UI submittal within seven (7) business days of receipt, may result in a change order requiring additional funds to complete the project.
- c. The Customer shall clear the rooms involved in the installation of all activities during the periods of installation. Ford will work with the Customer to schedule the installation. Hours or days of work lost by the installation crew due to the inability to work as planned will be charged to the Customer based on the extra labor and expenses required.
- d. The Customer shall provide a facility that is prepared for the installation of electronic equipment. This includes a clean, dust-free, and air-conditioned environment that is secure and quiet. The Customer is responsible for providing a secure job site and for the cost of loss or damage to audio, video, and lighting equipment delivered by Ford to the job site.
- e. Existing or Customer provided conduit and raceway must be in good condition for use and be sized appropriately for the requirements of the project.
- f. Electrical Power

In the event that electrical power is required to be installed or conduit systems are required to support the audio/video systems, it is the responsibility of the Customer, at their expense, to provide complete and adequate electrical power and conduit, unless otherwise noted.

- g. Providing and preparing adequate space for the location of all equipment included in the system. In the event floors are sloped or not level, the Customer is responsible for making the floor level under consoles and equipment racks. In the event AV equipment is installed in a finished ceiling or wall, the Customer is responsible for the refinishing.
- h. Providing a clear area with adequate ventilation and air conditioning that maintains a room temperature not exceeding 75 degrees Fahrenheit in all rooms that are occupied by sound/audio/video/lighting equipment racks. Sound, audio, video, and lighting equipment produces heat which must be dissipated by ventilation or air conditioning. Prolonged operation at room temperatures above 75 degrees Fahrenheit will shorten the life of electronic equipment leading to premature failure of components.
- i. The Customer is responsible for the installation and registration of all software on OFE computers. Ford will provide the Customer with the system requirements for Ford provided software, but the Customer is responsible for installing it on the OFE PC's and/or OFE network. All software-related customer support shall be directly provided by the software manufacturer.
- j. Scaffolding or lifts provided by the Customer for use by Ford must meet OSHA safety standards and be satisfactory to meet the needs of the Ford installation personnel. In the event the Customer furnished scaffolding or lifts are unacceptable, Ford will present a change request detailing the additional cost and time extension required to complete the project.
- k. Ford is not licensed for and does not perform any electrical, structural, or mechanical engineering; in addition, Ford does not provide carpentry, painting, masonry, ceiling, or carpet laying work.

3. FORD SHALL BE RESPONSIBLE FOR:

- a. Providing line drawings for systems and equipment manuals electronically at no cost
- b. Fabrication and installation of audio and video systems
- c. Providing recommendations for electrical power and conduits, to be provided and installed by the electrical contractor, for the audio, video, and control systems
- d. Installation of low voltage audio and video wiring for systems
- e. Electronic testing of audio systems
- f. Testing and alignment of video systems
- g. Training
- h. Warranty service
- i. Providing as-built drawings with wire numbers and labels

4. PREVENTATIVE MAINTENANCE

- a. Ford shall perform one (1) pre-scheduled service call, prior to the end of the warranty period, for the purpose of conducting routine preventative maintenance (PM) to check the general operation of equipment. This PM service call shall be scheduled in advance with the Customer, between 8:00 am and 5:00 pm Monday through Friday, excluding holidays, and does not include expendable materials used (e.g., light bulbs, lamps, light fixture lamps, fuses, batteries, portable connection cables, etc.) or system programming. This service will renew and be billed in advance on an annual basis unless the Customer notifies Ford of its intent to cancel. The Customer may cancel at any time prior to the work being performed. PM visits are subject to adjustments based on the age of the equipment and Ford's labor cost.
- b. The Customer will provide a contact person that is authorized to answer questions and obligate the Customer if additional services are requested. The contact will be personally available to meet with the Ford technician and have knowledge of the equipment and systems to be inspected. The contact person will provide access to all areas and equipment rooms requiring inspection.

C. INSTALLATION SCHEDULE

1. Ford will provide system drawings, purchase and fabricate equipment, program control software, and do in-shop testing. The in-shop work will take approximately ten (10) to twelve (12) weeks prior to the beginning of the actual installation at the Customer's facility. Ford estimates the actual on-site installation, test out, and commissioning of this project will take ten (10) days. The total time required to complete the project is approximately fourteen (14) weeks from agreement execution. The completion of Ford's work depends upon the facility being secure, dust-free, air-conditioned, and quiet. Due to the ongoing presence of the Covid 19 virus and delays in the equipment supply chain, delays in the scheduled installation of AV systems can occur. Ford will keep you informed if scheduling changes become necessary.
2. For Ford to meet the above completion schedule, it is important the Customer warrants there are no interruptions in the availability of the job site for Ford to perform its work. Additionally, a failure of the Customer to respond timely to Ford's written requests for information or Customer-approval of submittals will delay the project. Ford schedules its work force weeks in advance in order to meet installation completion dates. The Customer shall notify Ford's Project Manager in the event the Customer changes the schedule or the Customer's other contractors fall behind in completing their portion of the work.

D. EQUIPMENT LIST

TRAINING ROOM (TIPS CONTRACT, #200904)

Quantity	Description	Price	Extension
1,000.00	BELD.2413 WIRE,CAT6,#23,4 PR,PLENUM,1K'		
1.00	CHIE.K2C22HB MOUN,DUAL DISP,2L ARM H-ARRAY	1.59	1,590.00
1.00	LIBE.CUSTOM1 WALL PLATE	496.00	496.00
2.00	SCRE.CUSTOM1 119" SCREEN	118.00	118.00
500.00	WEST.25225B WIRE,2C,16G,PLENUM,GRAY	3,543.00	7,086.00
500.00	WEST.254246F-BK WIRE, 4PR 23G SHLD CAT6 CMP	.22	110.00
		.97	485.00

16.00	ATLA.FAP63T SPEA,6.5",2WAY,CEILNG,32W,70V	119.00	1,904.00
1.00	BIAM.TCM-1EX-WT EXPANSION AVB,BEAMTRACKING,MIC	658.00	658.00
1.00	BIAM.TCM-1-WHT MIC,TESIERA BEAMFORMING MIC	1,260.00	1,260.00
2.00	CHIE.RLCI CEILING MOUNT	310.00	620.00
5.00	EXTR.60-1271-12 TRAN,HDMI TWISTED PAIR TX	336.00	1,680.00
5.00	EXTR.60-1271-13 RECE,HDMI TWISTED PAIR RX	336.00	1,680.00
1.00	MERS.SP-8100-E1 ACCE,POD,GEN3,4USER,1 YR WARR	1,147.00	1,147.00
1.00	MERS.SP-8301-E POWER SUPPLY SOLTICE POD GEN3	31.00	31.00
1.00	BIAM.EX-UBT TESIRA, USB/BLUETOOTH AVB EXPA	539.00	539.00
1.00	CRES.DM-NUX-L2 USB OVER NETWORK LOCAL 2.0	396.00	396.00
2.00	CRES.DM-NUX-R2 USB OVER NETW,W/ROUTING,REMOTE	396.00	792.00
2.00	EXTR.601563102 TLS 725M BLK SCHEDULING PANEL	1,357.00	2,714.00
1.00	AVER.COM520PR2 CAME,CAM520 PRO2,CONFERENCE	999.00	999.00
12.00	CABLES & CONNECTORS	33.00	396.00
7.00	MOUNTING HARDWARE	33.00	231.00
2.00	PROJECTION HARDWARE	333.00	666.00
10.00	RACK HARDWARE	14.00	140.00
14.00	RACK HARDWARE	14.00	196.00
16.00	SMALL SPEAKER SUPPORT	13.00	208.00
6.00	WIRE MANAGEMENT	33.00	198.00
2.00	OFE LECTERN	.00	.00
1.00	OFE BIAMP TESIRAFORT AVB VT	.00	.00
1.00	OFE BIAMP TC-5	.00	.00
1.00	OFE BIAMP TCM-1-WHITE	.00	.00
1.00	OFE BIAMP TCM-1EX-WT	.00	.00
2.00	OFE CHRISTIE PROJECTOR	.00	.00
1.00	OFE SHURE SLXD4=-G58	.00	.00
1.00	OFE USER PC	.00	.00
1.00	OFE CISCO SF110D-08HP	.00	.00
1.00	OFE LAPTOP	.00	.00
1.00	OFE TLP PRO 720T-BLK	.00	.00
1.00	OFE 12 SPACE RACK	.00	.00
1.00	OFE LAN	.00	.00
1.00	OFE CROSSPOINT84 4K IPCP MA70	.00	.00
2.00	LG.50UR340C9UD 50" 4K HDR LED COMMERCIAL TV	811.00	1,622.00
1.00	LG.24BK750Y-B DISP,24",1920X1080,MONITOR	352.00	352.00
		Sub Total	28,314.00

SYSTEMS INTEGRATION SERVICES (TIPS CONTRACT, #200904)

Quantity	Description	Price	Extension
	DESIGN, ENGINEERING, FABRICATION, PROJECT MANAGEMENT, INSTALLATION, COMMISSIONING, TRAINING AND WARRANTY		36,648.82
	Merchandise:		28,314.00
	Integration:		36,648.82
	Other:		.00
	Freight:		.00
	Sales Tax:		.00
	Total Amount:		64,962.82

E.COST SUMMARY AND TERMS

PROPOSED TOTAL: \$64,962.82

PREVENTATIVE MAINTENANCE: \$1,500.00

ALTERNATIVE LEASING OPTION: \$2,130.00 (estimated monthly payment)

TAXES: No taxes have been included in the project 'Total Amount,' unless specifically showing on the 'Sales Tax' line. All taxes are the responsibility of the Customer. If a tax is charged to Ford, the Customer will be responsible for reimbursing Ford for the cost.

TERMS: The Customer shall issue a purchase order in accordance with the terms and conditions of the **TIPS Contract, #200904**.

100% invoiced upon completion.

All invoices are due Net 30.

ALTERNATIVE LEASING OPTION:

As an alternate to the payment terms identified above, Ford offers a leasing option for the equipment and work defined in this proposal. This proposal provides an approximate monthly payment for hardware, software, and services based upon the contract type and duration of the projected payments in months. Additional monthly durations are available upon request. The pricing in this proposal is valid for thirty (30) days from the date on this proposal.

The payment for a 36-month lease, based on the 'Total Amount' shown above is approximately, \$2,130.00, subject to credit approval and terms of the lease agreement. This amount is subject to change based on the final lease agreement conditions, the stipulations of the leasing company, and any contract change orders. The estimated monthly lease payment does not include any optional pricing outlined in this proposal. The actual lease payment and duration of the lease will be confirmed upon final selection of options by the Customer. Contract change orders can be added to the lease amount. Any change orders will affect the financed payment amount, duration of the lease agreement, or both the financed amount and lease agreement duration.

If the Customer finances this system, Customer's payment obligations for the system will be with the finance company. The Customer will have no obligation to pay Ford upon Customer granting authorization to the finance company to disburse funds to Ford.

CC: Unless otherwise prohibited by law, a 3% bank interchange fee will be charged for using a credit card for payment.

PRICE: The price stated above for this project is based upon the complete system being purchased and installed at one time. In the event the Customer selects to purchase less than the total project, delays purchase of any portion of the system, requires that the system be installed

in phases, or delays the installation; Ford reserves the right to charge for additional labor, travel, and overhead. The price is valid for thirty (30) days from the date of this proposal.

COMMENCEMENT OF WORK:

Ford must receive the enclosed contract signed by the Customer and/or a Customer provided and Ford approved purchase order that specifically accepts and includes ALL terms and conditions outlined in this proposal, along with any payment terms and provisions included in this proposal before the agreement will be considered fully accepted and executed by Ford. Receipt of the above-mentioned documents and payments is a condition precedent to Ford's obligation to perform any work contemplated under this contract, including engineering the system, purchasing the equipment and scheduling the work crews for installation. In the event the Customer fails to pay Ford within the terms above, Ford reserves the right to stop work on the project until all payments are received by Ford in accordance with the terms.

CREDIT: This proposal shall not be deemed as accepted by Ford until the executed contract is returned to Ford's Credit Center for final review and acceptance.

CHANGES: Any Customer Change Orders (CCO) must be approved in writing by the Customer prior to execution by Ford and are subject to the credit terms of this agreement.

NON-SOLICITATION:

The Customer and Ford mutually agree, because of the high cost of training an employee, that neither party shall solicit the employment of any employee of the other party, and shall not employ any employee or any person who was an employee of the other party at any time during the relationship between the parties or for a period of one (1) year following the termination of any relationship between the parties. In the event of a breach of this section, the breaching party agrees to pay the other party an amount equal to the hired employee's annual wages as an agreed upon cost to replace the employee.

F. GUARANTEES AND LIMITATIONS OF WARRANTIES

1. FORD GUARANTEES THE FOLLOWING:

- a. Equipment will be new, unless noted otherwise.
- b. All workmanship provided by Ford will be free of defects and will be repaired, free of charge, for a period of one (1) year from the date of substantial completion or the first date of beneficial use of the system, whichever date occurs first. Substantial completion shall be defined as the point where the work, or designated portion thereof, is sufficiently complete so that the system can be used for its intended purpose.
- c. All equipment and materials provided by Ford that were manufactured by other companies will be warranted under the standard warranty terms of the original manufacturer.
- d. The warranty does not include nor cover expendable materials used with the system installation (e.g., light bulbs, lamps, light fixture lamps, fuses, batteries, portable connection cables, etc.).

- e. Ford is not responsible for the reliability of systems that communicate using wireless technology. The performance of equipment utilizing wireless communications is inherently unreliable and will experience "drop outs", distortion, and loss of connectivity from time to time. Interference from other forms of radio frequency transmissions, such as radio and television broadcasts, cell phones, and computer wireless networks, is probable, and should be expected.
- f. Ford is not responsible for the performance, testing, or configuration of owner-furnished data networks that are used to transmit audio, video, and lighting program data and control signal data. IP-based videoconferencing systems rely upon data networks that can provide consistent bandwidth for the transmission. Videoconferencing that is transmitted over the Internet is subject to the intermittent and unreliable nature of the public network. In the event that the Customer's network is found to be the cause of defects in the quality of the audio/video signals, is unreliable, or has insufficient bandwidth to support the A/V/L system and Ford's network engineers are required to troubleshoot or configure the Customer's network, the cost of this service will be invoiced to the Customer.
- g. The term "Software" as used in this document includes all editable source files, un-editable compiled files, graphical user interface files and functionality, audio digital signal processor (DSP) files, in whole and in part, produced under the terms of this agreement.

Unless otherwise expressly agreed in writing, all Software created by Ford remains the property of Ford, and the Customer is hereby provided a license to use the Software for this project only. The Software may not be used on any other project, nor used for any purposes outside of this project, nor shared nor disclosed to anyone who is not an employee of the Customer's company without prior approval from Ford.
- h. Any adjustments made by the Customer or the Customer's agent(s), other than routine operational adjustments, including adjustments or changes to the Software, will not be covered under this warranty statement. Re-calibration of settings will be considered by Ford to be billable time to the Customer at Ford's standard engineering rates.
- i. Procedures such as routine preventative maintenance functions (e.g., keeping filters clean, keeping system environment free from foreign materials, etc.) are the responsibility of the Customer and is not included within this warranty agreement. Failure on the part of the Customer to perform these routine maintenance functions shall void this warranty.
- j. If warranty work is necessary within the warranty period, Ford will, at its option, repair the defective equipment or return it to the manufacturer for repair.
- k. Repairs, modifications, or other work performed by personnel not authorized by Ford during the period of warranty on any equipment of the system, including any changes to the Software, will invalidate the warranty.
- l. Ford will not be responsible for damages or cost of repairs due to modifications, adjustments, or additions to the system performed by personnel not authorized by Ford prior to acceptance of the system by the Customer.
- m. Ford may withhold warranty service in the event that the Customer has an unpaid balance due to be paid to Ford.

2. OWNER-FURNISHED EQUIPMENT (OFE):

- a. Ford's intent is to provide a complete system including all equipment. In some cases, the Customer may own equipment which they desire to be included with the installation. Ford identifies this as OFE.
- b. The use of OFE is solely for the convenience of the Customer and is not included in the warranty or guarantee provided.
- c. Ford shall take reasonable care in handling OFE and install it according to standard industry practices; however, Ford takes no responsibility for the operation, performance, appearance, or effects of OFE before, during, or after its integration into the system. Ford reserves the right to accept or reject OFE based on the equipment's service record, or lack thereof, poor condition, or out of date software/firmware. Ford will not accept OFE that is purchased by the Customer to replace equipment that is specified in this proposal.
- d. In the event that OFE does not function properly, Ford shall notify the Customer to determine if the OFE is to be a) repaired, b) an alternate unit provided by the Customer, c) the unit is not to be used, or d) Ford is to provide a new unit. Ford shall provide a cost to the Customer for the work to be done. The Customer will authorize any additional costs to the job.
- e. The existing equipment, removed as a courtesy by Ford, that is not being reused, shall be handed over to the Customer. Ford is not responsible for the existing equipment or its condition when received by the Customer.

G. TRAINING AND DOCUMENTATION

1. TRAINING INCLUDED:

- a. Ford will host a training session near the completion of installation. All system users and interested persons should attend this training so that all questions can be answered during this training.
- b. During the training, if requested, Ford personnel will attend the initial first use of the system and assist the Customer's operators and users in the operation of the Ford-installed system.
- c. Ford shall provide a training agenda for scheduled training.
- d. Ford shall provide a quick start guide (QSG) for each room type. The QSG is a generic, brief description, of how to operate the system. One (1) copy of a laminated document, for each room type, shall be provided to the Customer.

2. ADVANCED TRAINING - OPTIONAL:

Ford is committed to providing the highest quality and most modern training experience possible to its Customers. In addition to the training included with this project, for an additional fee, Ford offers multiple, customizable options to fit the needs of any Customer. The possible programs include:

- a. Ford shall supply a training video consisting of a visual tutorial or tutorials, if multiple room type videos are purchased, that will explain how to operate specific AV systems. This training tutorial, narrated by a Ford trainer, is a self-paced, always-available, online video, viewable on any mobile device which give the learner a step-by-step process on how to use the technology.
- b. In consultation with the Customer, Ford will develop and execute a custom curriculum and curriculum schedule.
- c. Ford will provide in-person presentation(s), as needed, including presentation materials such as PowerPoint or Prezi presentation.
- d. Ford will develop a custom Orientation & Operations Handbook, which shall include detailed, user-friendly information on solutions, functionality, troubleshooting, curriculum, and other useful reference materials.
- e. The Ford Training Center also highly recommends follow-up training sessions six months to a year following the initial session(s) to ensure that all concepts are anchored and being employed by each user as well as providing opportunities for new employees to receive the same level and style of training existing employees received. The Ford Training Center will work with customers to develop a long-term training strategy and/or ongoing training curriculum.
- f. Additional materials include documents in electronic format, additional hard and/or laminated copies of Quick-Start Guides and Orientation & Operations Handbooks, as well as CDs or DVDs of these curriculum materials.
- g. All training curriculum and components will be developed and executed by a Ford Master Trainer.
- h. The components of the optional training are to be determined by the Customer, Account Manager, and Ford Master Trainer to meet the needs of the Customer. The cost of the additional materials and training is based on the desired program.
- i. Please contact Ford to receive a customized price quote on the Advanced Training Program option.

H. BUILDING CONSTRUCTION AND SYSTEM INSTALLATION

1. VISUAL INSPECTION:

- a. This proposal is based upon a visual inspection of the site conditions. It is agreed that some buildings may have inherent design and/or construction that is not visibly recognizable and is outside of normal standard and customary building procedures. If the walls, floors or ceiling are found to be constructed in a manner that wire cannot be pulled or equipment cannot be mounted or otherwise installed without labor or materials in excess of those anticipated by both parties and proposed herein, the Customer agrees to be responsible for any adjustments in the labor and materials required to perform the installation.

2. EXISTING CONDITIONS:

a. Acoustics and Noise

In facilities where Ford is providing a sound or audio system, the Customer is responsible for providing an environment free of ambient noise and excessive reverberation and echoes.

- 1) Typically, ambient noise is created by HVAC systems (Heating, Ventilation, and Air Conditioning), plumbing, or other mechanical systems in the building. In general, Ford recommends that the ambient noise sound pressure level not exceed NC35 (Noise Criteria) or 35 dB A scale.
- 2) Long reverberation times and echoes are normally the result of hard wall, floor, and ceiling surfaces found in some rooms. Typically, Ford recommends that the reverb time does not exceed 1.5 seconds where the primary use is the communication of speech. The production of other types of music may require longer reverberation times. In the event that echoes exist, absorptive or diffusive wall and ceiling panels may be required to eliminate or minimize the detrimental effects of the echoes.
- 3) Ford is not responsible for any costs related to reducing the ambient noise or modifying the acoustics of the Customer's facilities.

I. ACCEPTANCE

1. The Customer's personnel will be notified by Ford upon completion of the installation.
2. Demonstration of system performance will be during the training session.
3. Participants at the performance demonstration shall include personnel representing Ford and personnel representing Texoma HIDTA who are authorized to accept the system as complete and make final payment.

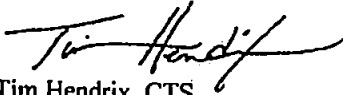
This proposal shall not be deemed as accepted by Ford until the executed contract is returned to Ford's Credit Center for final review and acceptance. If a purchase order is required by the Customer, it must be transmitted with the signed install agreement for review and acceptance.

This proposal contains confidential pricing, design, engineering, and installation information that is proprietary to Ford. It is provided for your private use, and is not to be disclosed, in part or in whole, without the express, written authorization of Ford.

We appreciate the opportunity to work with you on this project. If you have any questions or need additional information, please contact me at 972-241-9966.

Sincerely,

FORD AUDIO-VIDEO SYSTEMS, LLC



Tim Hendrix, CTS
Senior Account Manager

Voice: 972-241-9966
E-mail: hendt@fordav.com
Website: www.fordav.com

SYSTEM INSTALLATION AGREEMENT

Between

TEXOMA HIDTA

and

FORD AUDIO-VIDEO SYSTEMS, LLC

This is to signify that Texoma HIDTA and Ford Audio-Video Systems, LLC have entered into a contract, in the amount of \$64,962.82, for the purchase and installation of equipment and services described in the attached proposal.

PREVENTATIVE MAINTENANCE: \$1,500.00



Customer Accepts

ALTERNATIVE LEASING ESTIMATED
MONTHLY PAYMENT: \$2,130.00

Customer Accepts

Texoma HIDTA and Ford Audio-Video Systems, LLC, by and through their respective signatories to the Agreement, each represent to the other that they are authorized to enter into this Agreement.

We do both agree to abide by the terms and conditions of this Agreement.

FORD AUDIO-VIDEO SYSTEMS, LLC

TEXOMA HIDTA

Tim Hendrix, CTS
Senior Account Manager

Authorized Signature

Mathew Scott Hall
Vice President

Printed Name and Title

Date

Date